Small Nation Testimony in Support of HB 669



May 28, 2020

Chair Manning, Vice-Chair Dean, Ranking Member Lepore-Hagan and Members of the House Commerce and Labor Committee:

Small Nation has been intimately involved in the revitalization of downtown Bellefontaine, a town of roughly 13,000 people in Logan County. Ten years ago, our downtown was not a place you would bring your family or consider spending your money in – mostly because there were no businesses to spend money in. Our vacancy rate was high, and our city's confidence was shaken. Over the last seven years, my team and I have rehabbed thirty historic buildings, helped over twenty new small businesses get on their feet, and created over twenty-four new upper-floor loft apartments, all culminating in nearly \$17 million in new private investment and over one hundred and twenty jobs. We are proud of our town.

The key factor to our downtown's resurgence has been our restaurants. Our restaurants drive the foot traffic necessary to help our retailers make money and imbues an energy in the downtown that makes people want to live there. Our downtown is a living, breathing ecosystem that relies on every cog turning. Keeping local, independent restaurants strong is a critical part of preserving the progress we have made in our downtown, as well as a necessity for dozens of other downtowns across our state.

We operate three restaurants in our community, and carryout and delivery services have been critical to their survival, particularly of alcoholic beverages. We appreciate the General Assembly's understanding that these profitable offerings are necessary to help small businesses likes ours survive, and we support making these options permanent. We also support

expanding restaurant footprints to allow owners to utilize their full property boundaries in the

operation of their business.

Additionally, outdoor dining not only expands the ability of restaurants to add capacity to their

operations in a safe and responsible way, it also provides another avenue for small business to

drive revenue during this trying time. Empowering local policymakers with the ability to make

the best decisions for their local communities and supporting the small businesses in their

towns and cities with greater flexibility and permanency to allow outdoor dining will be critical

this summer season. It also reinjects energy into a downtown district while safely allowing

patrons to enjoy their favorite meal this summer.

We thank this committee and the General Assembly for supporting this vital industry in our

state, as well as small and large communities across Ohio.

Jason Duff

Founder & CEO

Small Nation

SMALL NATION

130 S MAIN ST, SUITE 101B • BELLEFONTAINE, OH 43311
(937) 565-4580

WWW.SMALLNATIONSTRONG.COM